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Institute for the Advancement of Education in Tel Aviv – Jaffa (Registered Non-profit Organization)

Report of Financial Situation December 31, 2024

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Auditor's Report

To the Members of the Board of Directors of

The Institute for the Advancement of Education in Tel Aviv- Jaffa

(Registered Non-profit Organization)

We audited the accompanying financial situation reports of The Institute for the Advancement of Education in Tel Aviv - Jaffa, a registered non-profit organization (hereinafter the "Institute") as of December 31, 2024 and 2023 and the Statements of Operations, Changes in Net Assets, and the Statements of Cash Flow for each of the years that ended on those dates. The Board of Directors and the management of the Institute are responsible for these financial statements. Our responsibility is to express an opinion regarding these statements based on the audit we performed.

We carried out our audit in accordance with generally accepted accounting procedures in Israel, including those set forth in the Accountants' Regulations (Procedures for Accountants) - 1973. These procedures require me to plan and carry out the audit with the goal of reaching a reasonable measure of confidence that there are no significant misleading representations in the financial statements. The audit includes taking random samples of information that support the amounts and the representations included in the financial statements. The audit also includes an evaluation of the accounting principles adopted and the estimations made by the Board of Directors and the management of the Institute in the financial statements and their overall presentation. We believe our audit provides a sufficient basis for expressing our opinion.

In our opinion, the above financial statements represent fairly, in accordance with generally accepted accounting principles in Israel (Israeli GAAP), in all significant respects, the financial condition of the Institute as of December 31, 2024 and 2023, and the results of its operations, changes in net assets, and its cash flow for each of the years then ended, based on the agreed nominal historical cost convention.

David Itzichescu
Certified Public Accountant (Israel)

Jerusalem; May 7, 2025

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Financial Situation Report

		As of Dec	As of December 31	
		<u>2024</u>	<u>2023</u>	
	<u>Note</u>	<u>NI</u>	<u>S</u>	
<u>Current Assets</u>				
Cash and cash equivalents	3	932,540	3,423,514	
Short term investments	4	3,072,347	2,372,607	
Receivables and collectibles	5	3,003,239	3,926,827	
		7,008,126	9,722.948	
Fixed Assets	6	7,977,542	6,453,137	
		14,985,668	16,176,085	
	* *	*		
Current Liabilities				
Accounts payable and credit balances	7	3,734,948	4,201,915	
Non-Current Liabilities				
Liability for termination of employer/employee				
relations, net	8	1,401,571	1,640,304	
Unrestricted Assets, Net	2(b)			
Used for activities		146,285	171,847	
Invested in fixed assets		7,977,542	6,453,137	
Designated by management of the Institute		<u>1,725,322</u>	<u>3,708,882</u>	
		9,849,149	10,333,866	
		<u>14,985,668</u>	<u>16,176,085</u>	

May 7, 2025	<u>Chaim Hurvitz</u>	<u>Yoel Yogev</u>
Date of Approval of Statements	Board Member	Board Member

Statement of Operations

		For the	e year ended D 2024	ecember 31 2023
Activities Turnover	<u>Note</u>		NIS	
Donations and participant fees Income from services provided Government allocations and grants	9(a) 9(b) 9(c)		25,950,438 9,535,623 28,182	28,833,034 9,411,971 12,017
			35,514,243	38,257,022
Cost of Activities				
Operational expenses	9(d)		(32,726,583)	(32,941,080)
Net income from activities			2,787,660	<u>5,315,942</u>
Advertising and fundraising expenses Administrative and general expenses	9(e) 9(f)		(1,095,853) (2,134,080) 3,229,933	(1,340,521) (<u>1,999,326)</u> 3,339,847
Net expenses (income) before financing expenses			(442,273)	1,976,095
Net financing income	9(g)		79,699	<u>5,180</u>
Net expenses (income) after financing			(362,574)	1,981,275
Other <u>expenses (income)</u>	9(h)		(122,143)	<u>58,272</u>
Deficit (net income) for the year			(484,717)	2,039,547
Amount designated by management of the Institute			<u>510,000</u>	(1,700,000)
Net Income for the year after designation			25,283	339,547

Statement of Changes in Net Assets

Net Unrestricted Assets

	Used for activities	Invested in fixed assets	Designated by management of the Institute	<u>Total</u>
		<u>NI</u>	<u>S</u>	
Balance as of January 1, 2023	623,173	5,662,264	2,008,882	8,294,319
Activity in 2023: Net income for year Designated amounts	2,039,547 (1,700,000)	 	_ 1,700,000	2,039,547
<u>Transfer of unrestricted funds</u> :				
Used for acquisition of fixed assets	(1,382,253)	1,382,253		_
Realization of fixed assets	56,014	(56,014)		_
Used to cover depreciation expenses	535,366	(535,366)		
Balance as of December 31, 2023	<u>171,847</u>	6,453,137	3.708.882	10,333,866
Activity in 2024:				
Deficit for the year	(484,717)			(484,717)
Release of designated amounts				
used for activities	510,000		(510,000)	
Transfer of unrestricted amounts:				
Release of designated amounts	1,473,560		(1,473,560)	
Invested in fixed assets	(2,284,569)	2,284,569		
Resulting from realization of fixed assets	122,143	(122,143)	_	_
Used to cover depreciation expenses	<u>638,021</u>	(<u>638,021)</u>	==	=
Total changes for the year	<u>(25,562)</u>	<u>1,524,405</u>	(1,983,560)	<u>(484,717)</u>
Balance as of December 31, 2024	<u>146,285</u>	7,977,542	<u>1,725,322</u>	<u></u> 9,849,149

	For the year ended December 31	
	<u>2024</u>	<u>2023</u>
	<u>NIS</u>	<u> </u>
Cash flow from on-going activities:		
Deficit (net income) for the year	(484,717)	2,039,547
Adjustments necessary to present	,	
cash flows from ongoing activities (a)	<u>875,121</u>	930,045
Net cash derived from ongoing activities	<u>390,404</u>	2,969,592
Cash flow from investment activities:		
Acquisition of fixed assets	(2,284,569)	(1,382,253)
Withdrawal of deposits	(596,809)	(369,051)
Proceeds from sale of securities		600,000
Proceeds from realization of fixed assets		114,286
Net cash used for investment activities	(2,881,378)	(1,037,018)
Increase (Decrease) in cash and		
cash equivalents	(2,490,974)	1,932,574
Balance of cash and cash equivalents, beginning of year	<u>3,423,514</u>	<u>1,490,940</u>
Balance of cash and cash equivalents, end of year	<u>932,540</u>	<u>3,423,514</u>

Statement of Cash Flow

For the year that ended
December 31

2024
2023
NIS

a. Adjustments necessary to present cash flow from ongoing activities:

Non-cash income and expenses		
Depreciation	638,021	535,366
Increase (decrease) in liability for termination of		
employer/employee relations, net	(238,733)	110,524
Increase (decrease) in value of negotiable securities	(78,166)	(79,474)
Capital Gains (Losses)	122,143	(58,272)
Exchange rate differences and interest accrued on deposits	(24,765)	(20,877)
	418,500	487,267
Changes in assets and liabilities		
Decrease (increase) in receivables and collectibles	923,588	(170,910)
Decrease (increase) in accounts payable and credit balances	<u>(466,967)</u>	<u>613,688</u>
	<u>456,621</u>	442,778
	<u>875,121</u>	930,045

Notes to the Financial Statement

Note 1- General

The Institute was established on March 14, 1983 and its number as listed with the Registry of Non-Profit Organizations is 58-003-811-5. The main objectives of the Institute are to establish and manage community centers and educational and cultural centers for children, youth and adults, and to provide educational enrichment to youth at risk and to needy families. The Institute was recognized as a public organization according to paragraphs 9(2) and 46 of the Income Tax Ordinance.

Note 2 – Policy and Accounting Principles

a. General

The financial statements were prepared in accordance with Accounting Standard Number 40 of the Israel Accounting Standards Board in reference to accounting and financial reporting by non-profit organizations.

b. Net assets

Funds in the financial statements are presented as Assets, net as follows:

Unrestricted net assets

The component of Assets, net, of the organization, upon which there is no permanent or temporary restriction set by donors and other funders.

Net assets – designated by management of the organization

The component of Assets, net, of the organization, deriving from donations or allocations or other sources of funds, for which the use was designated by the management of the organization for increasing activity in enrichment projects, building an Autotech program and improvements and equipment in the activity centers for children at risk.

c. Cash equivalents

Cash equivalents are defined by the organization as investments with high liquidity, including short term bank deposits for periods of 3 months or less from the date of investment and that are unrestricted by any liens.

d. Securities

Marketable securities are presented at market value. The change in value is included in financing expenses.

Notes to the Financial Statement

Note 2 - Policy and Accounting Principles - continued

e. Fixed Assets

- 1. Fixed Assets are included in the Balance Sheets at cost less accumulated depreciation
- 2. Depreciation is calculated by the straight-line method at annual rates as follows:

	%
Equipment and furniture	7 – 33
Improvements to leased properties	12.5
Vehicles	15

f. Recognition of income

Income from donations, services and allocations was recognized on the accrual basis, in accordance with the designation of the donors.

g. Accumulated profits designated as severance pay

The amount of accumulated profits and losses in severance pay funds reduces the severance pay expenses.

h. Exchange rates and linkage

Assets in foreign currency, or linked to it, were included at the exchange rates published by the Bank of Israel in effect at the date of the balance sheet.

December 31, 2024	\$ 1 = 3.647
December 31, 2023	\$ 1 = 3.627

Assets linked to the cost of living index were included based on the cost of living index set by the Central Bureau of Statistics.

Increase in Cost of Living Index for the year 2024 – 3.24% Increase in Cost of Living Index for the year 2023 – 3%

i. Fundraising expenses

Costs of raising donations which are designated for specific projects, are presented as costs of the project.

Costs for raising donations for general ongoing activities, not designated for a specific project, are presented as costs of advertising and fundraising.

Notes to the Financial Statement

As of December 31 2024 2023

<u>NIS</u>

Note 3 - Cash and Cash Equivalents

Cash in shekels	593,978	1,687,731
Cash in foreign currency	338,562	1,735,783
	932 540	3 423 514

Note 4 – Short-term investments

Deposits in shekels Marketable Securities	1,753,375 <u>1,318,972</u>	1,131,801 <u>1,240,806</u>
	3 072 347	2 372 607

The deposits are pledged as collateral to banks to secure credit lines and guarantees. As of December 31, 2024 guarantees totaled \$246,656 and on December 31, 2023 guarantees totaled \$271,594.

Note 5 – Receivables and Collectibles

Income from allocations and services provided receivable	1,883,417	2,386,969
Income from donations receivable *)	454,851	1,185,330
Prepaid expenses	647,438	327,187
Advance payments to suppliers and other obligations	<u>17,533</u>	<u>27,341</u>
	3,003,239	3,926,827

^{*)} Donations designated for 2024 that were received at the beginning of 2025.

Notes to the Financial Statement

Note 6 – Fixed Assets

	Equipment <u>& Furniture</u>	Leasehold <u>Improvements</u>	<u>Vehicles</u>	<u>Total</u>
		NIS	<u>S</u>	
Costs				
Balance at January 1, 2024	4,756,649	9,033,448	669,489	14,459,586
Acquisitions this year	562,275	1,716,561	5,733	2,284,569
Disposed this year	(211,002)	(77,286)		(288,288)
Balance at December 31, 2024	5,107,922	10,672,723	675,222	16,455,867
Accumulated Depreciation				
Balance at January 1, 2024	3,695,292	4,144,358	166,799	8,006,449
Depreciation this year	225,498	312,800	99,723	638,021
Disposed this year	(115,020)	(51,125)		(166,145)
Balance at December 31, 2024	3,805,770	4,406,033	266,522	8,478,325
	<u></u>	<u></u>	<u></u>	<u></u>
Depreciated cost at December 31, 2024	1,302,152	6,266,690	408,700	7,977,542
Depreciated cost at December 31, 2023	1,061,357	4,889,090	502,690	6,453,137

	<u>2024</u>	As of December 31 2024 2023 NIS	
Note 7 – Accounts payable and credit balances			
Checks payable	290,515	336,736	
Employees and institutions for salaries	1,659,580	1,703,873	
Suppliers and expenses payable	1,765,822	2,126,699	
Miscellaneous payables	<u>19,031</u>	<u>34,607</u>	
	<u>3,734,948</u>	<u>4,201,915</u>	

Notes to the Financial Statement

	As of December 31 2024 2023 NIS	
Note 8 - Liability for termination of employer/employee relations, net		
Reserves amount Less amounts deposited in severance pay funds	8,904,312 (<u>7.502,741</u>) <u>1,401,571</u>	
Note 0. Details of southern of Obstance that Occupations	For the ye <u>Decem</u> 2024 <u>NIS</u>	<u>ber 31</u> 2023
Note 9 – Details of sections of Statement of Operations		
a. <u>Donations and participations</u> Donations from Israel Donations from abroad Payments from parents	9,662,051 16,107,937 <u>180,450</u> 25,950,438	10,011,027 18,639,964 <u>182,043</u> 28,833,034
b. Services provided Ministry of Welfare City of Tel Aviv City of Bat Yam City of Yehud City of Holon	2,119,564 3,254,425 2,950,518 1,211,116 9,535,623	2,292,068 3,118,529 2,594,439 1,076,122 330,813
c. Allocations and Grants		
Estates Committee City of Tel Aviv	16,058 <u>12,124</u>	 <u>12,017</u>
	<u>28,182</u>	12,017

Notes to the Financial Statement

For the year that ended <u>December 31</u>

<u>2024</u>

<u>2023</u>

<u>NIS</u>

Note 9 - Details of sections of Statement of Operations - continued

d. Operational expenses		
Salaries and social benefits	16,694,745	16,573,291
Volunteer Work Equivalent	261,435	353,806
Food distribution	5,781,743	5,456,641
Enrichment and welfare projects	3,110,311	3,183,256
Scholarships and assistance	1,169,321	1,906,312
Meals	1,530,351	1,579,969
Rent *)	831,046	888,499
Electricity	90,200	89,751
Maintenance and cleaning	376,307	221,539
City taxes and water	247,739	235,811
Communications	73,177	77,312
Office and computer expenses	33,316	50,607
Transportation of children	210,600	182,631
Travel and transportation	357,248	315,283
Advertising, public relations and fundraising for specific projects	1,164,235	1,166,583
Insurance and miscellaneous	176,347	141,600
Depreciation	<u>618,462</u>	<u>518,189</u>
	32,726,583	32,941,080

^{*)} Rental contracts have renewal options, some of which are exercised or renewed yearly.

Breakdown by Activity Areas – See Note 10.

Notes to the Financial Statement

For the year that ended

December 31

2024

NIS

Note 9 – Details of sections of Statement of Operations - continued

e. Advertising and fundraising expenses		
Salaries and social benefits	705,443	942,358
Maintenance and cleaning	7,577	8,307
Travel	18,959	15,964
Postage/Communications	32,153	60,991
Rent *	195,074	178,733
Taxes and fees	21,315	17,370
Electricity and water	22,236	17,000
Advertising/Public relations	23,031	30,756
Refreshments	21,508	15,705
Office expenses	37,361	43,822
Insurance, security and miscellaneous	3,232	2,230
Depreciation	<u>7,964</u>	<u>7,285</u>
	<u>1,095,853</u>	<u>1,340,521</u>
f. Administrative and general expenses		
Salaries and social benefits	1,690,911	1,629,001
Professional training	82,655	45,606
Insurance, Maintenance and Cleaning	10,840	11,197
Transportation and travel	9,592	4,312
Rent *	195,075	178,733
Postage/Communications	21,462	20,362
Taxes and fees	24,569	31,085
Electricity and water	22,235	17,000
Office and computer	43,639	29,072
Refreshments and others	21,505	23,066
Depreciation	<u>11,597</u>	<u>9,892</u>
	2,134,080	1,999,326

^{*} Rental contracts have renewal options, some of which are exercised or renewed each year.

Notes to the Financial Statement

For the year that ended

December 31

2024

2023

<u>NIS</u>

Note 9 – Details of sections of Statement of Operations - continued

g. Financing income net		
Income from interest and deposits	80,682	20,877
Exchange rate differentials, net and re-evaluation of securities	<u>78,166</u>	<u>79,474</u>
	158,848	100,351
<u>Less:</u>		
Bank and credit card fees	32,417	37,290
Exchange rate differentials, net and re-evaluation of securities	<u>46,732</u>	<u>57,881</u>
	79,149	95,171
	<u></u>	<u></u>
	<u>79,699</u>	<u>5,180</u>

h. Other net expenses

Expenses connected with payments for moving equipment from the pre-nursery play group in the reporting year.

Note 10 - Breakdown of expenses by activities

Afternoon activity centers and youth training	15,164,045	15,048,872
Dormitories for children and youth	4,128,412	4,669,241
Assistance to families in need	10,152,620	10,167,924
Parent-Child Centers	2,312,861	2,194,485
Scholarships	333,870	282,885
Project development	<u>634,776</u>	<u>577,673</u>
	<u>32,726,583</u>	32,941,080

Classification and categorization of the activities and inclusion of general expenses into various line items is according to the assessment of the management of the Institute.

Notes to the Financial Statement

Note 11 - Monetary value of in-kind donations and volunteer work

In-kind donations

The Institute received In-kind donations in amounts it evaluates as follows:

	<u>NIS</u>	
	<u>2024</u>	<u>2023</u>
Note 11 - Monetary value of in-kind donations		
Food	1,634,904	835,594
Volunteers*)	261,435	353,806
Rights to use buildings from municipalities	591,600	591,600
Discounts in city taxes from municipalities	207,541	211,542
Materials and office supplies	62,432	
Wartime assistance		<u>617,775</u>
Total	<u>2,757,912</u>	2,610,317

*) Value of volunteer work

Many volunteers work at the Institute for many hours without receiving any monetary compensation. The value of their time is recorded by the management of the Institute according to the minimum hourly wage.